



FIRST PERSON

Sourcio: First Armenian IT Company Receiving IT Mark Certification

With CAPS support Sourcio CJSC, one of leading IT consulting companies, became the first Armenian IT company to receive IT Mark certification from European Software Institute.



Sourcio Team

“IT Mark provides Sourcio excellent opportunity to gain market recognition and market differentiator for IT capability”, Hovhannes Avoyan, CEO and founder, Sourcio.

Through the CAPS project since 2006, USAID is providing assistance to IT cluster development in Armenia, which directly contributes to the economic growth and job creation, and enables that growth to spread to the other sectors of economy. The approach is largely focused on building capacity across all stakeholders of the industry.

Sourcio, one of Armenia’s leading IT consulting companies, which providing IT consulting and support for business web applications and on-demand healthcare solutions, was the first IT company in Armenia to receive IT Mark certification from the European Software Institute. As Mr. Hovhannes Avoyan, CEO and founder of Sourcio stated, “The IT Mark certification will help to improve our business performance in terms of productivity and process management, raise the image of the company and help us gain the confidence of our existing and potential business partners”.

Sourcio’s success was made possible through CAPS support for a holistic approach to improving quality standards in Armenia’s IT sector. As a result of CAPS efforts, an agreement was reached with SRA International and the USAID-funded Regional Competitiveness Initiative (RCI) to implement a pilot IT Mark program in Armenia with the ultimate goal of increasing the competitiveness of Armenian IT enterprises.

IT Mark was developed by European Software Institute (ESI) and aims to provide software businesses with the means to enhance their business information, security management and software development processes and gain recognition for their level of capabilities through the IT Mark appraisal process.

Following the signing of the program agreement, two “IT Mark Overview” seminars were organized in Yerevan in June 2007 aimed at building initial awareness on IT Mark and CMMI among local companies. 37 participants from 4 companies were trained in the workshop. A SEI-authorized “Introduction to CMMI” course was then organized in Yerevan, aimed at creating local capacity for CMMI implementation. 20 representatives from 7 companies participated in the course. The last IT Mark Appraisers training was organized in Sofia, Bulgaria, in July 2007 to coach the Candidate IT Mark Appraisers on the IT Mark methodology components and the IT Mark appraisal process.

The final stage of the pilot program involved conducting appraisals of the four Armenian IT companies participating in the IT Mark pilot program. By successfully satisfying the IT Mark appraisal requirements, Sourcio became the first company in Armenia to be awarded the IT Mark certification.

“Sourcio will continue its efforts towards improving our business management and software development processes and will go forward to obtain next level certification”, Mr. Avoyan stated.